



# B.I.M.S.™

## BS&B Inventory Management Systems

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## Rupture Disk Inventories

### A Capital Cost You Can Do Without

BIMS can reduce or eliminate significant rupture disk / pressure relief inventory costs, efficiently address costly plant disruptions, and greatly reduce plant production downtimes - all while assisting clients in maintaining "best-in-class" plant, personnel and environmental safety standards.

## BIMS Reduces Your Costs

Maintaining your company's competitive edge requires reducing the TCO (Total Cost of Ownership) of all your processes and your necessary goods and services. At BIMS, we focus on all your pressure relief cost elements to generate significant savings.

## Savings / Benefits

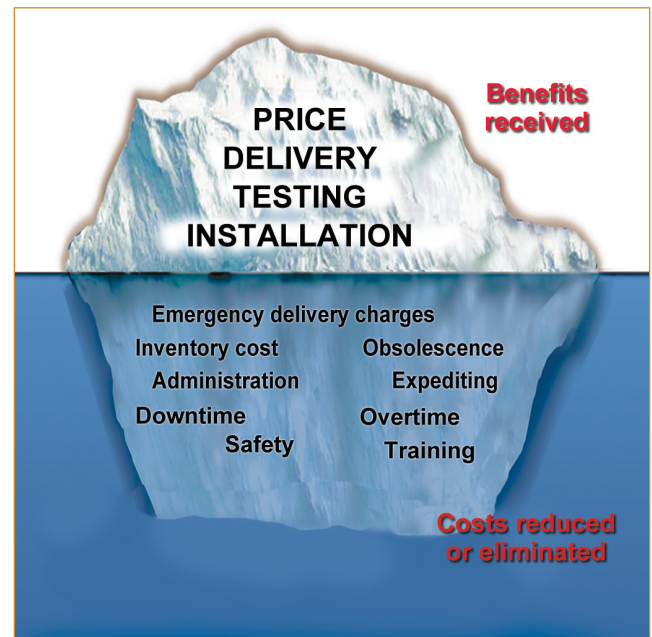
- Inventory cost - eliminated (consignment)
- Expediting - eliminated
- Emergency delivery charges - eliminated\*
- Production downtime - reduced
- Product obsolescence - reduced
- Administrative costs - reduced
- Code compliance - improved
- Training - improved
- Safety and Reliability - significantly improved

\*In situations where unusual or accelerated usages arise, it may be necessary to generate an Emergency Delivery Order to avoid production downtime

## BIMS Improves Cash Flow

The BIMS Program will not only significantly reduce your pressure management costs, but will positively impact your cash flow by:

- buying back all active rupture disk, sensor and explosion vent inventories, including non-BS&B products and associated products
- replacing all consumed inventory with consignment stock basis. Products are only paid for after being issued from their stock location, usually inside your plant
- reducing inventory levels by a typical minimum of 20-40%



## The BIMS Disk Holder Replacement Program

BIMS will further drive your cost savings and safety enhancement through our disk holder replacement program where BIMS will:

- absorb or share the cost of replacing non-BS&B disk holders on site
- minimize or eliminate the need for piping modifications matching holders to face-to-face dimensions of existing applications

## Standardization

The BIMS program allows you to reduce the number of disk suppliers and products, further reducing costs and increasing performance safety and reliability.

## Product Upgrades

Subscribers to BIMS are the first to be introduced to new products and services which can significantly improve on operations' productivity, throughput and and bottom line. BIMS is so confident of this ability that a guaranteed policy is part of each BIMS relationship.

## A Partnership from the Start

Before implementation of a BIMS program, an experienced BIMS representative will undertake, free-of-charge, a full site audit to identify current inventory, costly product gaps, probable and expected cost savings, as well as safety and productivity enhancements. The site audit includes:

- Physical inspection of each pressure relief device installation
- Performance review of those installations with plant process personnel
- Cross reference of stock numbers and installations / applications
- Detailed report and recommendations based on findings

Upon completion of the audit, this comprehensive report is issued to and reviewed with your engineering, maintenance and purchasing personnel where all technical matters and findings are addressed before the final BIMS proposal is completed.

## Our Guarantee of Supply

BS&B can address customers' needs quickly and efficiently anywhere in the world through manufacturing facilities located in:

- Tulsa, OK, USA
- Monterrey, Mexico
- Sao Paulo, Brazil
- Limerick, Ireland
- Chennai (Madras), India
- Edmonton, Alberta, Canada
- Suzhou, China
- Minneapolis, MN

## Our Commitment to You

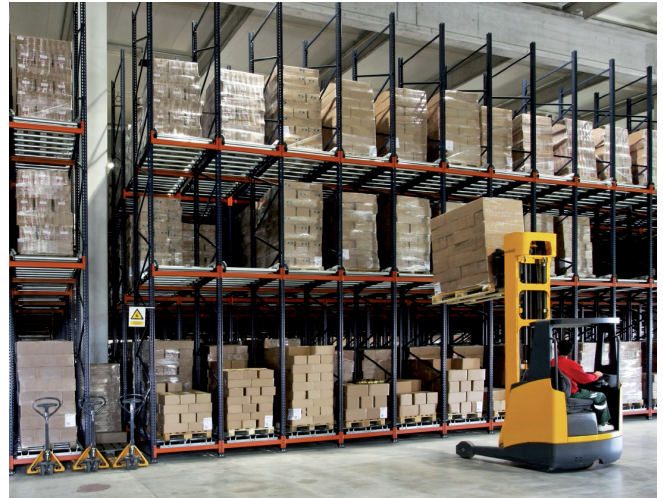
BIMS, an affiliate of BS&B Safety Systems, L.L.C., was established specifically to manage your pressure relief device inventories and associated costs while assisting the ongoing safe and efficient operations of your facility. Subscribers of the BIMS Program receive a wide array of ongoing support services including:

- 24-hour technical support
- Technical seminars
- Installation service and training
- Specialized testing
- Plant and standards compliance audits
- Engineering / design of systems
- Productivity / TCO improvement projects

Today, the BIMS program is subscribed to by hundreds of companies worldwide, and we will bring that leadership and experience to your operations.

## We are the World Leaders

BS&B and its worldwide affiliates are the originators, leaders, and innovators in the design and manufacture of rupture disks, custom engineered products, explosion vents and buckling pin pressure relief devices that protect people, plant, and the environment from dangerous overpressure situations in a diverse mix of industrial processing systems. BS&B Safety Systems, L.L.C. and its affiliates have been supplying the world's petro-chemical, food, pharmaceutical, aerospace and OEM industries since our invention of the first rupture disk in 1931.



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